

Publishers Storage & Shipping Corp.

low cost distribution solution for small & mid-size publishers

In order to better serve you, please complete the following two pages. Fax completed questionnaire to PSSC at 978-348-1233.

A. Contact Information

Company Name: _____ Your Name: _____
Company Address: _____
Phone #: _____ Fax #: _____
Email Address: _____ Date: _____

B. Inventory Information:

Average List Price per Book: _____
Number of Titles: _____
Number of New Titles per Year: _____
Average Print Run for New Titles: _____
Average Number of Units in Storage: _____
Average Number of Pallet Locations: _____

Special Services Required: _____

C. Shipping Information:

Total Number of Orders per Year: _____
Average Number of Titles per Order: _____
Average Number of Units per Order: _____
Total Number of Copies Sold per Year: _____
Number of Comp Copies Shipped per Year: _____
Percentage or Unit Quantity of Returns per Year: _____

D. Order Processing:

Do you process your own orders? Yes No

If so, does your software have the ability to create print files (for order forms) that can be emailed and printed at a remote location? Yes No

Do you want your order processing and customer service done for you? Yes No
If so, please complete the following:

Gross dollars in sales last year: _____

Gross units sold last year: _____

Credits granted for returned goods in dollars last year: _____

Credits granted for units returned last year: _____

Gross percentage of dollar sales to bookstores & other resellers last year: _____

Gross percentage of dollar sales to individuals last year: _____

Gross percentage of sales to other types of buyers: _____

Please specify who these "other" buyers are (ie. Amazon.com, Advantage program orders):

Number of bill-to addresses in your permanent customer file: _____

Do you currently offer, or want to offer, website shopping? Yes No

Do you currently offer, or want to offer, a toll-free customer service and order line? Yes No

Other comments about your Order Processing needs:

Thank you for completing the fulfillment questionnaire. A member of our Publisher Relations Team will contact you within 2 business days.